



March
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St. Patrick's Day



Cloud Computing Seminar

You won't want to miss out on this very informative gathering of experts discussing everything you ever wanted or needed to know about the cloud. Learn about how you can leverage the cloud to work for your business or even your personal computing needs. Here are all the details:

- **When: Wednesday, May 2, 2012**
- **Where: Portsmouth Harbor Events & Conference Center, Portsmouth, NH**
- **How to Register: Go to www.jenaly.com/cloud-seminar**

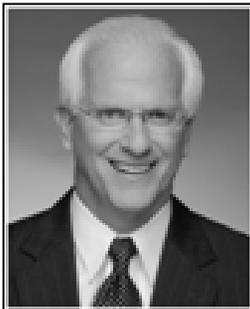


Success Is a Result of Achievement Not Good Intentions

At the beginning of every year many people make a New Year's Resolution List: lose weight, stop smoking, exercise more, learn a second language, lower their cholesterol, spend more time with their family, etc., etc., etc. Making a list is a great idea because "How do you know you got there, if you don't know where you are going?" Unfortunately most people never accomplish anything on their list. Why?

There can be many reasons why people fail at achieving their New Year's Resolutions: lack of commitment and resolve, poor planning, poor organization, lack of time or poor time management, letting trivial things interfere, choosing too many resolutions, depending on others to help, family demands. With all the surprises and demands that pop-up in our daily lives, "New Resolutions" start getting pushed further and further back until they just disappear.

This year I have decided to simplify this process in hopes of helping to ensure my success. I have decided to choose only "One" goal in each of "Four" important areas of my life. Areas you may want to consider are family, health, business, leisure, financial and personal. The key here is to limit your areas, because the more you pick, the greater your chance for failure. It is better to pick one and achieve it than it is to choose five and fail. When you concentrate your focus on just one goal, many other positive things can occur. A simple example would be to decide you are going to exercise more. Exercise will improve your health and your appearance, give you more energy, slow the aging process, cause you to sleep better, and reduce illness...One goal = many results. My suggestion for you this year is to Simplify (1 goal), Decide (4 areas) and Abide (Do). Success is a result of achievement, not good intentions.



Guest article provided by:

Robert Stevenson is a highly sought after, internationally known speaker. He is the author of the best-selling books "How to Soar Like An Eagle in a World Full of Turkeys" and "52 Essential Habits For Success." Robert is a graduate of the Georgia Institute of Technology (Georgia Tech) and is a former All-American Athlete. He started his first business at 24 and has owned several companies. Robert has international sales experience dealing in over 20 countries and his client list reads like a Who's Who in Business. He has shared the podium with such renowned names as Generals Colin Powell and Norman Schwarzkopf, Former President George H.W. Bush, Anthony Robbins and Steven Covey. www.robertstevenson.org/

The Lighter Side...

Classic Irish Story

In a court in Killarney, deep in Munster, Ireland, this conversation is reported to have taken place:

Lawyer: 'At the scene of the accident, Mr. O'Shea, did you tell the Garda officer that you had never felt better in your life?'

O'Shea the farmer: 'That's right, sir.'

Lawyer: 'Well then, Mr. O'Shea, how is it that you are now claiming you were seriously injured when my client's car hit your cart?'

O'Shea the farmer: 'When the Garda arrived, he went over to my horse, who had a broken leg, and shot him. Then he went over to Darcy, my dog, who was badly hurt, and shot him.'

Then the policeman came across the road, gun still in hand, looked at me, and said, 'How are you feeling?' I just thought under the circumstances, it was a wise choice of words to say: 'I've never felt better in my life.'

Are Your Employees Using Their Personal Devices To Work?

Be Careful!



It's only natural that employees will want to check e-mail and do other work-related activities from home or on the road, often using their own personal devices. But be careful! You could be opening up a serious security loophole by allowing this.

Since these personal devices aren't company owned and regulated, you have limited access and control over how they are used. Employees can easily download malware and viruses and infect your network when they connect, send e-mails or transfer files. Another risk is the security of the device. If an employee loses or misplaces a device with confidential client information on it, it puts a responsibility on YOU to notify clients and can lead to a costly PR nightmare or security breach.

That's not to say you shouldn't allow employees to use personal devices – but if you do, then you need to make sure these devices are being secured and backed up like every other device in your network. The type of remote security monitoring you need will depend on the device, the information being stored or accessed and the laws regarding the information you store for patients or clients.

If you are interested in knowing more about developing a concrete and effective IT security policy for personal device use as well as general system access, please don't hesitate to give us a call so we can sit down with you and discuss a custom security blueprint that's just right for you.

From the Desk of MJ Shoer

Happy Spring, I think... This has certainly been a strange winter. If you're a skier, it's definitely been a disappointing winter, if you don't like snow, you've probably been happy and saved at least a little money on heat.

Even though we haven't had a hard winter, we shouldn't be lulled into a false sense of security. We didn't have any bad storms that knocked out power or collapsed any roofs, but that does not mean we should not remain focused on our backup and business continuity capabilities. The way I look at it, we got a free pass this winter. We didn't have to confront some natural events like we have in winters past, but I still worry that people do not take the business continuity part of the equation seriously enough.

Backup is not enough. It's one thing to be able to quickly access your data, but what if you have a complete system failure or need to quickly bring a backup server online, backup is only one piece of the puzzle. Your infrastructure needs to be setup in order to deal with needs like these. You should also be looking to the Cloud to help address some of these concerns. Whether it is e-mail continuity or having access to a line of business database application, you may be able to accomplish this within your existing infrastructure or in the Cloud.

You hopefully noticed that we will be having a Cloud seminar on May 2nd. I'd like to personally invite you to sign up on our web site at <http://www.jenaly.com/cloud-seminar>. We will be covering a range of topics from business continuity in the Cloud to running your entire infrastructure in the Cloud. It should be a great educational opportunity and lunch is on us, so why not come and learn about the Cloud. Hope to see you there!



A stylized, handwritten signature in black ink, appearing to read 'MJ Shoer'.

Shiny New Gadget of the Month:



Since we talked about “who pays” (employees or employers) when a device goes missing in last month’s newsletter, we thought we would recommend a good device tracking system for laptops this month.

The company that provides LoJack for Laptops, Absolute Software, is NOT the same company that provides the vehicle recovery service you’re most likely familiar with (they license the name). But they do provide a similar service in the sense that they help businesses and consumers track, manage, secure and recover mobile computers and devices.

Once installed, LoJack for Laptops will allow you to geographically locate your lost or stolen laptop. It also allows you to issue a remote command to freeze your lost or stolen computer and/or create a customized message to display on your computer's screen to help someone who finds it return it to you. If you feel like it’s fallen into the wrong hands, you can remotely erase files on your computer. You can opt to delete all of your files, or just certain file types. The next time your laptop contacts the Monitoring Center, it receives the “delete” command and erases the files you selected.



Tips from the Trenches:

Are you a tablet user? Do you wish you could enjoy Adobe Flash, Microsoft Office and IE or Firefox browsers on your iPad or Android tablet? What if you could enjoy the experience of a PC desktop on your tablet? Now you can do all that and more with the Onlive Desktop app. I’ve been testing the free version for weeks now and I’ve found it very useful. The free version provides you with remote access to a powerful PC loaded with Microsoft Office and 2GB of cloud storage. This makes editing files on the fly and storage of those

files super easy. If you want to be able to use IE or Firefox for browsers, there is a \$4.99/month plan that makes this possible. Although Onlive is currently in legal discussions with Microsoft over licensing issues, it is worth a try and surely a solution to enhancing tablet use.

Learn more at: <http://desktop.onlive.com/>
Read in-depth reviews [here](#) and [here](#).



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*Hassle-Free IT Services for
Small and Mid-Size Businesses*

Contest Corner

Email your answers to
contest@jenaly.com

Word Scramble:

Can you be the first to unscramble these 4 words?

- ICOAIPAPLTSN
- RAAEHWDR
- PLTPAO
- IMFOCTORS

Fill in the Blank Bit:

Share with us! **Which technology or device do you think will become obsolete in the next 12 months?**

Answers will be shared in next month's newsletter!

Our Services:

- ♦ IT Outsourcing
- ♦ Proactive Managed Services
- ♦ Network Design & Implementation
- ♦ On-site and Off-site Backup
- ♦ Disaster Recovery
- ♦ **Green IT**
- ♦ Virus, Spam & Spyware Protection
- ♦ Network Security
- ♦ E-mail & Internet Solutions
- ♦ Wireless Networking
- ♦ Mobile Computing
- ♦ Storage Solutions
- ♦ Voice over IP (VOIP)

Feedback & Suggestions...

Is there a topic or feature you would like included in a future issue? Opinions and feedback are welcome and encouraged. Send me an e-mail!



Ellen Sargent

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